

A SUSTAINABLE M&A EDGE.

Ensuring Value
Realization Success

PCGSERVICES.COM

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WORKING TOGETHER

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M&A DEAL SUCCESS—FROM START TO END.

Business and private equity pursue value from acquisition or divestiture activities. Avoid Transitional Services Agreement surprises and realize the value you expect.

THE M&A CHALLENGE.

To avoid poor acquisition (and divestiture) asset and portfolio performance, business leaders must consider and overcome the challenges of:

- **Cash:** How can we negotiate well, preserve cash during integration and get the deal to become cash positive fast?
- **Speed:** How can we quickly and effectively integrate the new acquisition processes, consolidation and reporting?
- **Change Management:** How can we undertake and complete an acquisition with the least disruption to people, processes, operations and balance sheets?
- **Human Capital Enablement:** How can I get people excited, empowered and productive as fast and effectively as possible?
- **Cost Management:** How do I uncover hidden Transitional Services Agreement killers ahead of spend, and keep TSA down during integration and operations?

M&A DONE BETTER.

Designed around the unique needs of businesses and private equity who regularly acquire new assets, SustainabilityM&A puts you in control of information, process, technology, negotiation and value realization.

SustainabilityM&A solves common challenges through a comprehensive, deal-proven suite of experts, skill, methods, tools and technologies that make acquisitions go right and keep assets and portfolios performing.

A COMPLETE SOLUTION.

From initial planning through carve-out and divestiture activities, SustainabilityM&A brings business sustainability to your business or portfolio activities.

PCG is the trusted source for ensuring cash, human capital, change management and cost control for business and private equity.

